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# Eastside Recovery Hub

## Webinar Series

[www.OneEastside.org](http://www.OneEastside.org)

### **Navigating the Updates to Economic Impact Disaster Loan (EIDL), Targeted EIDL Advance and the NEW Shuttered Venue Operators Grant**

***February 11, 2021 | 1:00pm – 3:00pm***

Disclaimer: To the best of our knowledge, this information was correct as of the time of this webinar. Given the fluidity of the situation, and rapidly changing guidelines, be aware that some of this information may have changed. Please visit the SBA website at [www.sba.gov](http://www.sba.gov) for the most up-to-date information.

**Navigating the  
Updates to  
EIDL, Targeted  
EIDL Advance  
and the NEW  
Shuttered  
Venue  
Operators  
Grant**

***02.11.21***

**KRISTINA  
HUDSON**

Executive Director  
OneRedmond



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**Mari Wruble**, mariw@oneredmond.org

<https://wsbdc.org/contact-an-advisor/>

**(re) STARTUP425**

**Michael Reis**

<https://re.startup425.org/>

# Featured Speakers



## **Mark Costello**

*Deputy District Director*

*Seattle District Office*

**U.S. Small Business Administration (SBA)**



## **Cynthia Cowell**

*Public Information Officer*

*Field Operations Center - West*

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**MARK  
COSTELLO**

Deputy District Director  
Seattle District Office  
U.S. Small Business  
Administration (SBA)





# 2021 COVID-19 Economic Aid Overview

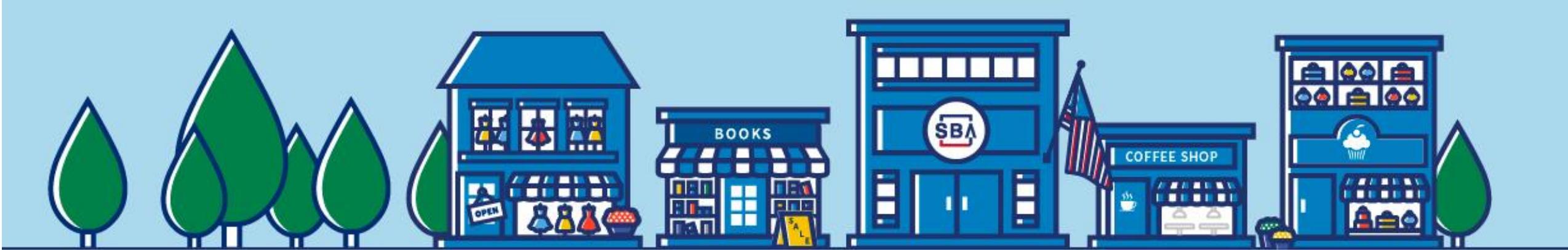
*Current as of February 5, 2021*

This presentation provides a general overview of the programs the SBA is administering related to provisions in the Economic Aid to Hard-Hit Small Businesses, Nonprofits, and Venues Act (the Economic Aid Act). In the event of any inconsistency between this presentation and the Economic Aid Act, the PPP Flexibility Act of 2020, the CARES Act, PPP IFRs, PPP FAQs, PPP Application Forms and Instructions, and other PPP guidance (together, official guidance), the official guidance governs.

Information Current as of 2/5/21 – Visit [SBA.gov/CoronavirusRelief](https://www.sba.gov/CoronavirusRelief) for the most up-to-date information.

# Agenda

- 1 Where We Are
- 2 SBA COVID-19 Economic Aid Funding Options
- 3 Loan Program Details – PPP, EIDL
- 4 Grant Program Details – Targeted EIDL Advance, SVOG
- 5 Additional Assistance & Resources



## Where We Are

Congress intended this round of COVID-19 economic aid funding to support the hardest-hit small businesses and those in underserved segments, including women, minorities and veterans.

The SBA is committed to ensuring the programs are launched as quickly as possible to deliver critical economic aid to America's small businesses and other eligible entities.



# SBA COVID-19 Economic Aid Funding Options

## Loan Programs

## Grant Programs



Paycheck  
Protection  
Program  
(PPP)



Debt Relief on  
SBA 7(a), 504  
and Microloans



Economic  
Injury Disaster  
Loan (EIDL)  
and  
Targeted EIDL  
Advance



Shuttered  
Venue  
Operators  
Grant (SVOG)

# Paycheck Protection Program Top Takeaways

- Expands PPP eligibility and how funds can be used
- A borrower can now select a covered period to be **between 8 and 24 weeks**
- Offers a Second Draw PPP loan option for hardest hit small businesses
- Allows for deduction of expenses covered with forgiven PPP loan debt on federal taxes
- Updates simplified forgiveness form to include PPP loans of up to \$150,000 (86% of PPP loans submitted in 2020)
- No longer subtracts EIDL Advance from PPP loan forgiveness amount



[SBA.gov/PPP](https://www.sba.gov/ppp)

# What is a First Draw PPP Loan?

**For eligible applicants that did not receive a PPP loan prior to Aug. 9, 2020**

- PPP loan eligibility now includes additional types of entities
- Covered eligible expenses are expanded
- Borrowers can set the covered period to use PPP loan proceeds to be any length between 8 and 24 weeks after disbursement
- Certain borrowers may request an increase to their original PPP loan amount
- Must have been in business by Feb. 15, 2020
- Must apply **on or before March 31, 2021**, or until Congressional appropriations are exhausted



**SBA.gov/PPP**

# First Draw PPP Loan Eligibility

**Must comply with size standards, eligibility criteria & certain limitations**

## Newly Eligible

- Housing cooperatives
- Destination marketing organizations
- Certain 501(c)(6) organizations such as Chambers of Commerce
- Eligible news organizations

## Still Eligible

- Sole proprietors, independent contractors, self-employed individuals
- Business entities (e.g., partnerships, corporations, LLCs)
- 501(c)(3) non-profit organizations
- 501(c)(19) Veterans organization
- Tribal businesses



**SBA.gov/PPP**

Information Current as of 2/5/21 – Visit [www.sba.gov/CoronavirusRelief](http://www.sba.gov/CoronavirusRelief) for the most up-to-date information.

# What is a Second Draw PPP Loan?

**For borrowers that previously received a PPP loan, have 300 employees or less, and suffered a 25% reduction in gross receipts**

- For most borrowers, the maximum loan amount of a Second Draw PPP loan is 2.5x average monthly 2019 or 2020 payroll costs, up to \$2 million.
- For borrowers in the Accommodation and Food Services sector (NAICS 72), the maximum loan amount for a Second Draw PPP loan is 3.5x average monthly 2019 or 2020 payroll costs, up to \$2 million.
- Second Draw PPP loan applicants must submit the information on **SBA Form 2483-SD** (Borrower Application) when applying to their lender.



[SBA.gov/PPP](https://www.sba.gov/ppp)

# Second Draw PPP Loan Eligibility

**Must have previously received a First Draw PPP loan  
and covered periods cannot overlap**

## Additional Eligibility Criteria

- Has used or will use the full First Draw PPP loan amount only for eligible expenses before the Second Draw PPP loan is disbursed
- Has no more than 300 employees
- Can demonstrate at least a 25% reduction in gross receipts between comparable quarters in 2019 and 2020.



**SBA.gov/PPP**

# PPP Loan Application Process



## 1. Find a PPP Lender

- SBA.gov/LenderMatch
- SBA.gov/PaycheckProtection/find
- Contact SBA Resource Partner: SBA.gov/local-assistance

## 2. Complete Application

- Include all supporting documentation
- Get help from SBA Resource Partner: SBA.gov/local-assistance

## 3. SBA Issues Loan #

- Lender submits application electronically to the SBA for compliance check & loan number

**March 31, 2021 (or when appropriated funding is exhausted) is the final deadline for lenders to submit PPP loan applications to the SBA**



**SBA.gov/PPP**

Information Current as of 2/5/21 – Visit [www.sba.gov/CoronavirusRelief](http://www.sba.gov/CoronavirusRelief) for the most up-to-date information.

# PPP Loan Terms / Maturity

## If the PPP loan is not 100% forgiven

### PPP loans have:

- A fixed interest rate of 1% that is non-compounding and non-adjustable
- No requirement for collateral or personal guarantees
- No fees or prepayment penalties
- A five-year maturity (for those before June 5, 2020, it's two years; borrowers can ask their lender to extend to five years)
- Payments start once borrower knows how much of the PPP loan will be forgiven; lender will notify the borrower
- If borrowers do not apply for forgiveness, payments start 10 months after the last day of the covered period



[SBA.gov/PPP](https://www.sba.gov/ppp)

# PPP Loan Forgiveness

**Borrowers must apply for PPP loan forgiveness through their lender;  
lenders submit lender forgiveness decisions to the SBA**

## Updates per the Economic Aid Act

- EIDL Advances are no longer deducted from PPP loan forgiveness payment
- Expenses paid with PPP loan funds are federally tax deductible; **consult the IRS** for details on this
- Expanded forgivable expenses are permissible for any unforgiven PPP loan
- **New:** simplified forgiveness application for PPP loans \$150,000 and under

## Per the CARES Act

- Forgiven PPP loans are not federally taxable income



**SBA.gov/PPP**

# SBA-Backed Loan Debt Relief

## Program for 7(a), 504 and Microloan Borrowers Only

- Assistance varies based on when the SBA-backed loan was approved and by type of loan (7(a), 504 and/or Microloan).
- Borrowers do not need to apply for this debt relief; the SBA provides it automatically.
- Letters have been distributed to eligible borrowers; a sample letter can be found at [www.sba.gov/coronavirusrelief](http://www.sba.gov/coronavirusrelief) > Debt Relief > Sample Section 1112 Borrower Letter
- Contact your lender with debt relief questions



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**CYNTHIA  
COWELL**

Public Information Office  
Field Operations Center - West  
Office of Disaster Assistance  
U.S. Small Business  
Administration (SBA)



# COVID-19 Economic Injury Disaster Loan (EIDL)

Provides economic aid to businesses experiencing a temporary loss of revenue due to COVID-19

## Economic Aid Act Extends Deadline to Dec. 31, 2021

- **Use of proceeds:** working capital and normal operating expenses such as continuation of health care benefits, rent, utilities, fixed debt payments
- **Terms:** 3.75% for businesses (fixed), 2.75% for nonprofits (fixed), 30 years, no pre-payment penalty; loans over \$25,000 secured by UCC filing (\$100 deducted from loan proceeds)
- **Eligibility:** qualified small businesses, cooperatives and agricultural enterprises with 500 or fewer employees (or defined as small per [sba.gov/sizestandards](https://www.sba.gov/sizestandards)), and private non-profits



[SBA.gov/Disaster](https://www.sba.gov/Disaster)

# New Program: Targeted EIDL Advance

**No action required until contacted by the SBA via direct email invite**

## New Program in the Economic Aid Act

- Will balance out a previous EIDL Advance to the full \$10,000 if the business is: 1) in a low-income community; 2) suffered greater than 30% economic loss; and 3) has 300 or fewer employees
- Those who applied for an EIDL Advance but didn't receive funds due to lack of funding will receive a full \$10,000 if they meet same requirements above and per Targeted EIDL Advance funding availability
- The **SBA will reach out to those who may qualify** via email with instructions to determine eligibility and submit documentation.



# New Program: Targeted EIDL Advance

## Items needed to verify eligibility and submit

- 2019 Federal Tax Return (recommended to have on hand when applying)
- EIN/SSN as specified in original EIDL application
- Monthly gross receipts for 2019, 2020, and completed months in 2021
- Confirm information in original EIDL application is still accurate (changes may require a manual review and documentation)
- Applicants that pass the initial eligibility requirements will be required to sign a 4506-T for the SBA to obtain tax transcripts before the agency can approve the Targeted EIDL Advance



# New Program: Targeted EIDL Advance

## Application Process

- Only one submission for each Targeted EIDL Advance can be made
- Carefully review the bank account information
- Ensure information submitted is 100% correct; due to limited Targeted EIDL Advance funds, the SBA will not be able to make reconsiderations
- SBA's goal is to process completed applications within 21 days; applications may not be considered complete until after IRS Form 4506-T is received
- **Application questions:** [TargetedAdvance@sba.gov](mailto:TargetedAdvance@sba.gov)
- **If approved:** You will receive an email & ACH deposit to the bank account provided



# New Program: Shuttered Venue Operators Grant

Applications not yet open; will need SAM.gov registration to apply

## Eligible Entities

- Live venue operators or promoters
- Theatrical producers
- Live performing arts organization and motion picture theater operators
- Relevant museum operators, zoos and aquariums who meet specific criteria
- Talent representatives
- Up to five business entities owned by an eligible entity that also meet the eligibility requirements

## Plus ...

- Must have been in operation as of Feb. 29, 2020
- Venue or promoter must not have applied for / received a PPP loan on or after Dec. 27, 2020



# Cross Program Eligibility on Economic Aid

**\*\* Certain criteria must be met for each program \*\***

→ Applicant for → ↓ Recipient of ↓	PPP	Shuttered Venue Operators Grant	COVID-19 Economic Injury Disaster Loan
PPP	First Draw PPP borrowers may be eligible to apply for Second Draw PPP loans	May apply for SVOG if received a PPP loan prior to 12/27/20	May apply for EIDL; PPP and EIDL can't be used for the same purpose/costs
Shuttered Venue Operators Grant	Not eligible to apply for PPP loan	May be eligible to receive a supplemental SVOG grant	May apply for EIDL; SVOG and EIDL can't be used for the same purpose/costs
COVID-19 Economic Injury Disaster Loan	May apply for PPP; EIDL and PPP can't be used for the same purpose/costs	May apply for SVOG; EIDL and SVOG can't be used for the same purpose/costs	The same business cannot apply for more than one EIDL



# Key Takeaways

## Loan Programs

## Grant Programs



Paycheck  
Protection  
Program  
(PPP)



Debt Relief on  
SBA 7(a), 504  
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# Local Resources

- Our network of local resource partners are able to assist you with gathering the required information you will need to apply for the various relief programs. Find a partner online: <https://www.sba.gov/local-assistance>
- Upcoming webinars about relief programs:
  - [Feb. 12 | 10 – 11:30 a.m.](#)
  - [Feb. 17 | 10 – 11 a.m.](#)
  - [Feb. 19 | 10 – 11:30 a.m.](#)
  - [Feb. 24 | 2 – 3 p.m.](#)

# Stay Connected

## SBA Links & Contacts



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Email: [infosdo@sba.gov](mailto:infosdo@sba.gov)



Call: (206) 553-7310



[www.sba.gov/coronavirusrelief](http://www.sba.gov/coronavirusrelief) - all economic aid options

[www.sba.gov/ppp](http://www.sba.gov/ppp) - Paycheck Protection Program

[www.sba.gov/svogrant](http://www.sba.gov/svogrant) - Shuttered Venue Operators Grant

# Q & A



## **Mark Costello**

*Deputy District Director*

*Seattle District Office*

**U.S. Small Business Administration (SBA)**



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# Shuttered Venue Operators Grants

## Frequently Asked Questions | Jan. 27, 2021



### What can an entity do to get ready to apply?

As the SBA works on building the application platform, it would be in your best interest to:

- Register for a Dun & Bradstreet DUNS number <https://fedgov.dnb.com>
- Register in the System for Award Management to do business with the U.S. Government <https://SAM.gov>
- Gather documents that demonstrate your number of employees and monthly revenues so you can calculate the average number of qualifying employees you had over the prior 12 months
- Determine the extent of gross earned revenue loss you experienced between 2019 and 2020 with backup documents including: floor plans, contract copies and other evidence to support claim

# Shuttered Venue Operators Grants Frequently Asked Questions | Jan. 27, 2021



## **Must applicants register in the System for Award Management (SAM.gov) or can they use other identifiers like ITINs or EINs to apply for an SVOG?**

SVOG applicants need to register with the federal government's SAM at [www.SAM.gov](http://www.SAM.gov) to apply and cannot use an Individual Taxpayer Identification Number, Employer Identification Number, or other means of identification or registration.

Interested parties are encouraged to obtain a Dun and Bradstreet (DUNS) number (a prerequisite for SAM registration) as soon as possible. With a DUNS number, interested parties then should immediately begin registering in SAM.gov, as the SAM registration may take up to two weeks once submitted.

# Shuttered Venue Operators Grants Frequently Asked Questions | Jan. 27, 2021



## When will SVOG applications open?

The SBA is working expeditiously to open SVOG applications and encourages you to stay up to date by frequently visiting [www.sba.gov/coronavirusrelief](https://www.sba.gov/coronavirusrelief) for information.

# Q & A



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